



**EXPORT-IMPORT BANK
OF THE UNITED STATES**

Fred P. Hochberg

Chairman & President

March 23, 2016

Dear IEDC Fed Forum Attendee:

On behalf of the Export-Import Bank of the United States (EXIM), I am delighted to welcome you to our nation's capital for the 2016 International Economic Development Council Federal Economic Development Forum.

As your keynote speaker for lunch Monday, April 4th, I look forward to sharing with you information about how EXIM Bank – America's official export credit agency – helps businesses throughout the country export their products and services overseas. I also encourage you to attend the "To Infinity and Beyond our Borders" breakout session Tuesday, April 5th, at 9:15 am, with international trade experts from federal agencies including EXIM.

EXIM Bank's mission is to expand opportunity for U.S. exporters and their workers by providing access to financing when the private sector is unable or unwilling to do so, or when U.S. exporters are facing foreign competition backed by other governments. Each year, the Bank enables thousands of U.S. companies to convert international sales opportunities into economic growth and new jobs here at home by offering trade credit insurance, loan guarantees, and direct lending.

In fiscal year 2015, EXIM supported 109,000 U.S. jobs by way of approximately \$17 billion in export finance authorizations. EXIM empowers U.S. exporters of all sizes to succeed in a global economy, with nearly 90 percent of EXIM transactions directly benefiting small businesses in the last two fiscal years.

American companies produce some of the highest quality, most innovative goods and services in the world—and thousands of those companies count on EXIM financing to effectively compete in global markets. I look forward to working with you so that we can continue to support more American exporters and more quality American jobs.

If you have any questions concerning EXIM's programs and policies, please do not hesitate to contact me directly at (202) 565-3500, or Lee Stewart, Director of Intergovernmental Affairs, at (202) 565-3773.

Sincerely,

A handwritten signature in blue ink that reads "Fred P. Hochberg".

Fred P. Hochberg